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DocPoint Solutions Partners with Concept Searching

Combined Strengths Elevate SharePoint as ECM Solution, Offer New Business Opportunities

Fulton, Md. – February 28, 2012 -- DocPoint Solutions, Inc. (www.docpointsolutions.com), a subsidiary of [Quality Associates, Inc.](http://QualityAssociates.com) that specializes in implementing, training and supporting Microsoft® SharePoint® and its integrated suite of products, today announced that it has entered into a partnership agreement with Concept Searching, a software provider specializing in metadata generation, search, classification and taxonomy management. The arrangement brings together DocPoint Solutions' expertise in designing content and information management solutions using the SharePoint platform and the only Microsoft Managed Partner within the SharePoint environment delivering taxonomy management and auto-classification. Both firms anticipate significant business opportunities arising from their joint capabilities, especially in the federal sector.

DocPoint Solutions brings a unique value proposition to the marketplace. Unlike vendors that implement Microsoft SharePoint as an out-of-the-box solution, DocPoint Solutions understands the platform's capacity to serve as an integrated enterprise content management (ECM) solution that can manage the entire life cycle of every content type, including documents, forms, images, e-mail messages, instant messages and more. This recognition, complemented by wide-ranging expertise in data capture, workflow management, digital signatures, infrastructure management and business process control, offers customers a rare skill set in the ECM space. Plus, DocPoint's comprehensive network of partners gives the firm access to third-party solutions that seamlessly integrate with SharePoint to satisfy specific customer requirements.

Martin Garland, President of Concept Searching, said, "We are excited to partner with DocPoint Solutions, combining our market-leading software technology with its expertise in delivering document and information management solutions. With eight years' experience in the metadata

generation, search, classification and taxonomy management space, Concept Searching is no newcomer to the enterprise collaboration and knowledge-sharing scene. I am confident that this partnership will further extend our presence in both the federal civilian and defense sectors.”

Scott Swidersky, President of DocPoint Solutions, commented, “DocPoint Solutions has long recognized SharePoint’s capacity to offer organizations of every size an affordable, full-blown, enterprise-wide ECM solution. Toward that end, we actively pursue business relationships with third-party vendors whose products enhance the functionality of our ECM solutions. Concept Searching is a leader in its field, bringing automatic document classification and taxonomy management to the SharePoint space. Their software’s ability to automatically identify specific content, lock down sensitive information and declare documents of record will bring important regulatory compliance and risk reduction functionality to the solutions we design and open up new business opportunities for both firms.”

About DocPoint Solutions, Inc.

DocPoint Solutions is a Microsoft Gold Certified Partner specializing in implementing, training and supporting Microsoft Office SharePoint and its integrated suite of products. With a focus on enterprise content management and document capture, the company provides comprehensive consultative services and support to a wide range of federal, state and local governments as well as private and commercial enterprises seeking to maximize the value Microsoft SharePoint brings to their operations. By combining state-of-the-art solutions with document management expertise and innovative approaches to systems design and integration, DocPoint Solutions helps clients attain new levels of effectiveness and productivity. The company is located in the heart of the Washington, D.C.–Baltimore technology corridor in Fulton, Maryland. For more information, please call 301-490-7725 or visit www.docpointsolutions.com.

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