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## **DocPoint Solutions Hires Martin Hardy as Director of Solutions and Technology**

*More Complex Implementations Drive Need for Talent Development and Accountability*

**Fulton, Md. -- May 30, 2012** -- DocPoint Solutions, Inc. ([www.docpointsolutions.com](http://www.docpointsolutions.com)), a subsidiary of [Quality Associates, Inc.](http://www.qualityassociates.com) specializing in implementing, training and supporting Microsoft® SharePoint® and its integrated suite of products, today announced the hiring of Martin Hardy as Director of Solutions and Technology. Hardy assumed the position on May 28, 2012, bringing to the role over 15 years' experience in information technology management, business process improvement, systems architecture, information security, system engineering and employee development.

Most recently, Hardy served as Senior Intranet Architect for FTI Consulting Services in Annapolis. Previously, Hardy held similar positions with Maxim Healthcare Services, Allegis Group and TEKsystems. Hardy has led over 60 major projects involving the design, configuration and implementation of enterprise-wide SharePoint solutions across his career.

Scott Swidersky, President of DocPoint Solutions, cited unprecedented business growth and an upsurge in larger, more complex implementations as the reasons prompting the creation of this key management position. Swidersky stated, "SharePoint 2010 has redefined the marketplace, establishing its place as a preferred electronic content management (ECM) solution due to its ease of use, scalability, continuity and compliance features. In turn, DocPoint Solutions is securing more challenging projects that demand front-end attention to the talent mix assembled and a single point of responsibility across longer project life cycles."

Swidersky continued, "Martin understands the SharePoint platform and the talent requirements it demands. His appointment will assure that as our projects gain in complexity and longevity,

DocPoint Solutions' commitment to customer satisfaction will remain paramount, delivering responsive projects on time and within budget.”

Martin Hardy commented, “As a solution, SharePoint has become a virtual business necessity. More and more businesses are recognizing this fact and turning to DocPoint Solutions for its expertise in designing and implementing ECM solutions based on this platform. My goal is to build a team of in-house professionals with the credentials needed to expertly manage and execute the unique challenges each project will bring. To me, success begins with matching the right people to the right jobs. When you do, customer satisfaction and corporate growth are sure to follow.”

**About DocPoint Solutions, Inc.**

DocPoint Solutions is a Microsoft Gold Certified Partner specializing in implementing, training and supporting Microsoft Office SharePoint and its integrated product suite. With a focus on ECM and document capture, DocPoint provides comprehensive consultative services and support to a wide range of federal, state and local governments as well as private and commercial enterprises. DocPoint is an approved SharePoint Deployment Planning Service Provider.

By combining state-of-the-art solutions with document management expertise and innovative systems design and integration approaches, DocPoint Solutions helps clients attain greater effectiveness and productivity. The company is located in the heart of the Washington, D.C.–Baltimore technology corridor in Fulton, Maryland. For more information, call 301-490-7725 or visit [www.docpointsolutions.com](http://www.docpointsolutions.com).

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