

# DocPoint Solutions

DocPoint Solutions, a Microsoft Partner with Gold competencies in Cloud Productivity as well as Collaboration and Content, specializes in SharePoint consultation, implementation, customization, training and support.



## OUR MISSION: Solving Your Unique Business Challenges

DocPoint's innovative consultative approach aligns technology requirements with thoroughly defined business needs and then translates each design into an effective strategy plan to meet customers' unique goals. Today, DocPoint leverages our roots in document management and our unparalleled technology expertise to analyze organizations' business requirements and then design, implement, train, administer and maintain SharePoint systems that offer an economical and efficient way to manage content.

## OUR PHILOSOPHY: Serving as Your Trusted Consultant, Advisor, Integrator and Trainer

DocPoint brings a unique value proposition to the content management space: Consultation services that place business processes and challenges as the center of customer solution recommendations. Only DocPoint serves as a consultant, advisor, integrator and trainer, analyzing operations from the perspective of where an organization is today and where it needs to be tomorrow.

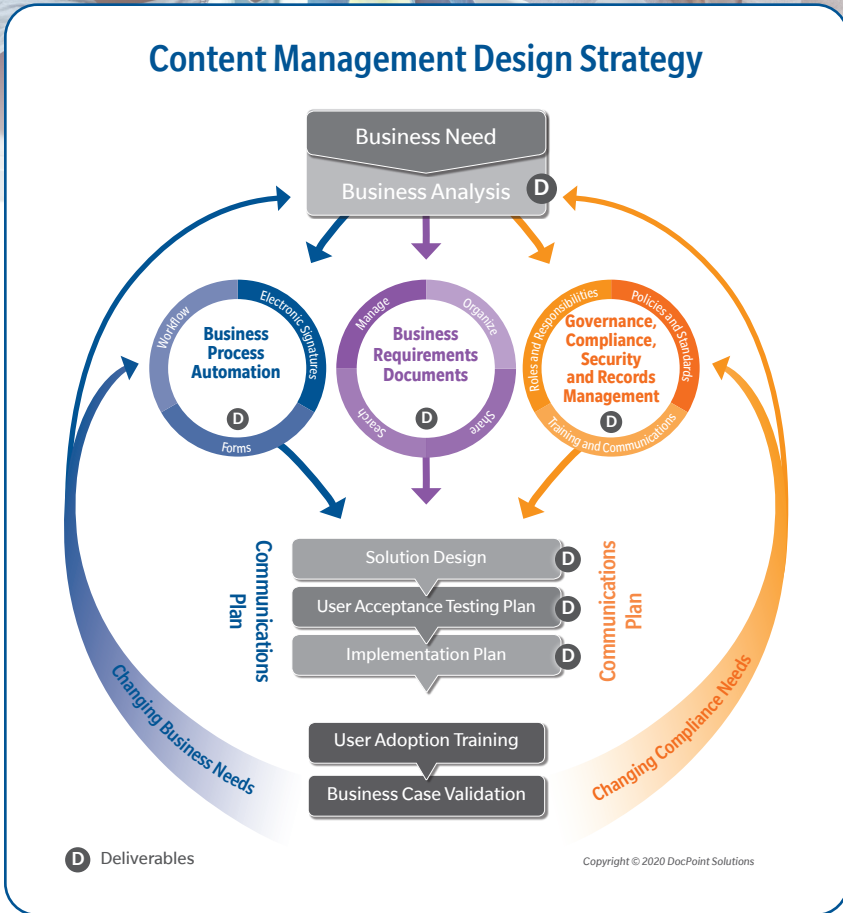
## OUR GOAL: Making Your Business a Success

Simply put: Make customers as successful as possible in achieving their business objectives. DocPoint recognizes that solution design must work backwards from business requirements within the framework of the overall business strategy and reflect the organization's business processes and workflows.

## OUR METHODOLOGY: Putting Your Business Goals at the Center of Solution Design

As Microsoft SharePoint has evolved, the same is true for the challenges that adopters face. Now, many organizations are realizing that although SharePoint has solved their initial problems, they have not actually thought their ECM strategy all the way through.

Beginning with the customer's vision, we first perform a business analysis to determine how to best align the technology with the user's end goals. Then, we formulate a plan—whether a business requirements or governance/compliance plan—which leads to solution design and implementation. Agile and scalable, a SharePoint solutions design strategy must have the flexibility to adapt to a shifting business environment and changing company needs. Only then will customers realize the full benefits of their ECM investment, both short term and long term.



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# Solution Tools

DocPoint Solutions has established partnerships with companies that have best-of-class solutions for SharePoint.

## Workflow/Business Process Management

**Nintex**, the maker of award-winning business productivity software and SaaS offerings, automates business processes from the back to front-office. More than 6,000 customers in 90 countries, through the company's global network of more than 1,500 partners, turn to Nintex's Workflow Automation platform to drive productivity and accelerate business results.



## Infrastructure Management / Migration

**ShareGate** simplifies management tasks for SharePoint, Office 365, and OneDrive for Business for thousands of administrators and IT professionals around the world. A privately-held company based in Montreal, ShareGate is trusted by more than 10,000 organizations. As a leader in its industry, ShareGate lives by the motto: "innovate and keep things simple & fun."



**AvePoint** is the proven leader in software solutions for Microsoft SharePoint, offering the most complete, fully integrated solution for SharePoint Lifecycle Management. With AvePoint's award-winning DocAve Software Platform, fortified by its unmatched 24x7 worldwide support, users can optimize their SharePoint deployment to meet specific business objectives—unleashing SharePoint's true potential. Includes the following components: Backup and recovery, high availability, administration, archiver, deployment manager, migrator, auditor, compliance archiver and replication.



## Electronic Signatures

**Adobe Sign** delivers exceptional signing experiences and speed business processes. Part of Adobe Document Cloud, it's the easiest way to automate digital document workflows including forms, signature approvals, and certified document delivery. Use it on the web, on your phone, or inside your favorite application. It's Microsoft's preferred e-signature solution.



**OneSpan** enables financial institutions and other organizations to succeed by making bold advances in their digital transformation. We do this by establishing trust in people's identities, the devices they use, and the transactions that shape their lives. We believe that this is the foundation of enhanced business enablement and growth. More than 10,000 customers, including over half of the top 100 global banks, rely on OneSpan solutions to protect their most important relationships and business processes. From digital onboarding to fraud mitigation to workflow management, OneSpan's unified, open platform reduces costs, accelerates customer acquisition and increases customer satisfaction.



## Cloud Options/Hosting

Digital transformation is pressing every industry. Markets are changing faster than ever, competition is more intense, new security threats and regulations are emerging and customer expectations have never been higher. Cloud content management from **Box** addresses these challenges by enabling collaboration and process across the extended enterprise that is secure and compliant for every industry. Box enables the business to respond and adapt more quickly than ever before by reducing cycle times that drive business outcomes.



**Project Hosts** is the recognized leader in hosting Microsoft Project Server (PPM), Dynamics CRM and SharePoint cloud solutions for Microsoft partners, enterprise organizations and government agencies. Our Custom Cloud deployments deliver all the benefits of a Public cloud with the added business and technology advantages of a highly customized Private or Hybrid cloud solution.



## Records Management for SharePoint

**Gimmal** is a leading provider of information and records management services and solutions that accelerate the delivery of business value and compliance. Their software divisions, GimmalSoft and ERP-Link, extend the world's market-leading enterprise platforms, Microsoft SharePoint and SAP, to provide best-in-class governance, compliance and business application solutions.



## Capture and Document Management

**Kofax** is a leading provider of document-driven business process automation solutions including SharePoint. Kofax provides solutions that streamline the flow of information throughout an organization by managing the capture, transformation, and exchange of business-critical information arising in paper, fax and electronic formats.



**OnBase** is a single enterprise information platform for managing content, processes and cases. OnBase centralizes your important business content in one secure location, and then delivers your relevant information to you when you need it, wherever you are.

