



DOCPOINT SOLUTIONS

INTELLIGENT INFORMATION MANAGEMENT PROVIDER OFFERING
BUSINESS TRANSFORMATION AND INTEGRATION SERVICES FOR
M365, LEVERAGING BEST IN CLASS SOLUTIONS.

DOCPOINT SOLUTIONS: YOUR POINT PEOPLE

DocPoint Solutions, Inc. (DocPoint), a subsidiary of Konica Minolta, specializes in delivering integrated solutions powered by the M365 Platform. Leveraging the full suite of Microsoft tools, DocPoint develops innovative solutions in areas like content management, platform modernization, custom user interfaces, data migration, and business automation.

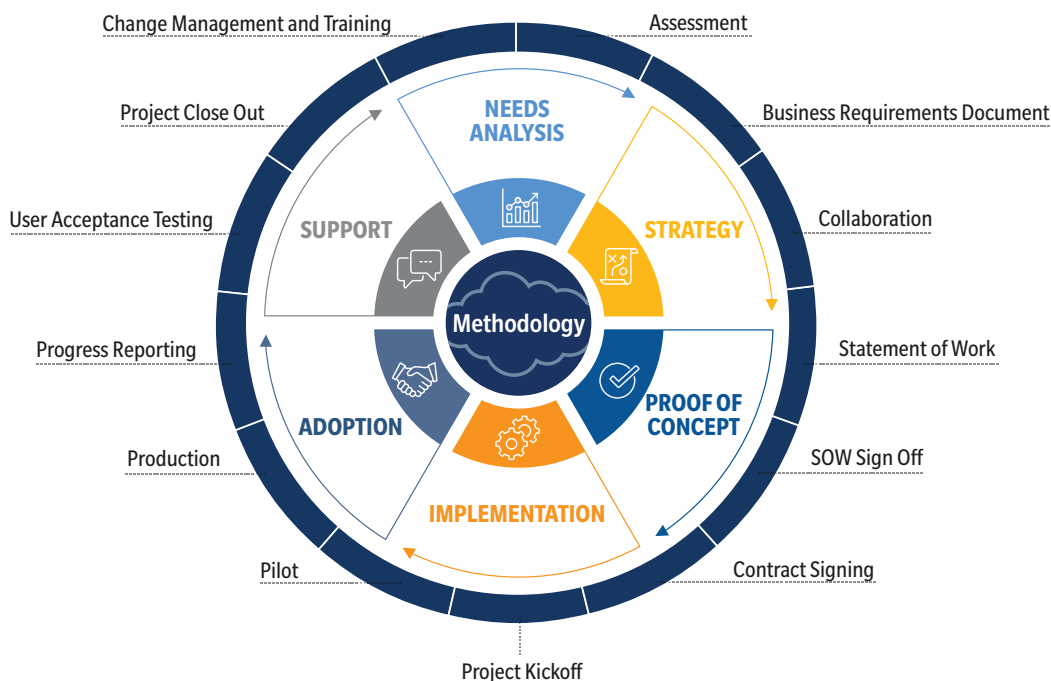
DocPoint draws from their extensive experience and affiliation with Quality Associates, Inc. (QAI) since 2008, possesses unique expertise in M365 utilizing Power Platform, Azure infrastructure, SharePoint and backend sources such as Dataverse, Data Lake and Databricks. This understanding, coupled with their early adoption of SharePoint as an Intelligent Information Management (IIM) system, enables them to effectively analyze and meet customer requirements, facilitating improved business process improvement, information management, sharing, and collaboration across the enterprise.



DocPoint's understanding of document control, information management and workflows, combined with experience using M365 as an IIM system, gives us the capability to analyze and understand customer requirements. Today, DocPoint has more than 500 satisfied customers representing nearly every business vertical. In 2016, DocPoint was acquired by Konica Minolta Business Systems to provide strategic M365 and Azure cloud content services, consulting, design, integration, delivery and support to a growing IIM Microsoft practice.

Specializing in consultation, architecture, planning and design for Microsoft® M365 platforms and its integrated suite of products and apps and as member of the Microsoft Cloud Partner Program, DocPoint offers innovative enterprise content management solutions including business process automation, data migrations and modernization efforts for commercial, local state and federal entities.

METHODOLOGY



OUR CAPABILITIES

Meeting All Your Content Management Needs

While DocPoint specializes in SharePoint consulting, our corporate capabilities encompass many more aspects of the document and information management space. DocPoint is proficient at capturing, converting, migrating, managing content in cloud environments, and readily supports on-premise, cloud with hybrid deployments. The DocPoint team has also expanded into the realms of Azure Data Factory, Data Lake, Dataverse and Cognitive Search to complement its suite of professional services offerings.

Assessments and Architecture Planning

SharePoint 2007-2019/SE OnPrem - M365 SharePoint Online

Migration

Moving digital information between databases and cloud platforms

Business Analysis and Process Improvement

Aligning technology with business goals

M-23-07 Compliance

Transitioning Federal agencies' business processes and record-keeping to a fully electronic environment

Process Automation

Streamline and optimize tasks, activities and workflows

Content Capture and ECM Platform Integration

Document Capture, Automated Ingestion from Watched Folders and Email

Records Management

Implementing Content Types, Retention Policies, Disposition, Auditing, eDiscovery

Modernizing UI/UX Experience

Canvas Apps, Model Driven, 508 Compliances, Data Lake, Dataverse, Databricks

Digital Preservation

Archiving digital content with retention policies

OUR PEOPLE

Assigning the Best and Brightest

DocPoint's National Operations team comprises seasoned professionals with extensive background in managing and executing complex projects. Each project team member fully understands the Microsoft platforms and possesses experience in the specific IIM-related discipline associated with the categories below:

- Business Analyst/Process Engineers
- M365 Architecture and Administration
- Microsoft Developers (Power Platform – forms, process automation and custom development)
- Project Managers (PMP-SCRUM)
- Cloud Integration Specialist (M365, Data Lake, Dataverse, Databricks, Power BI)
- Azure Infrastructure (Data Factory, Microsoft Cognitive Search)
- Quality Control/ UAT Analysts
- UI/UX 508 compliance
- Graphic Artist/Web Designer

In particular, our technology experts, complemented by our vast partner network, know the marketplace and can identify a range of vendor solutions to meet customer requirements and budgets. Through a combination of candidate qualifying and recruiting processes, DocPoint matches team members to specific customer needs and business environments. In assembling each group, synergy is uppermost, assuring that the team accomplishes their goals and consistently exceeds customer expectations.



OUR CLIENTS

Guiding Companies to Success

FEDERAL and STATE/LOCAL

Over the years, DocPoint Solutions has developed a reputation as a trusted M365 integrator for federal, state and local government agencies. Having originated as an affiliate of QAI, our parent company with roots deep in the government sector, DocPoint possesses the expertise needed to deliver cost-effective, secure Intelligent Information Management (IIM) solutions that comply with the industry's unique regulations.

PRIVATE SECTOR

Storing and retrieving hard copies is costly and inefficient, with version control issues. Businesses need a reliable way to manage and share content. An enterprise-wide IIM solution on M365 streamlines this process efficiently and cost-effectively.

NON-PROFITS

Nonprofits minimize administrative costs to maximize service delivery. Most already have a Microsoft ELA through Office purchases, including SharePoint at no extra cost. Implementation is quick, maintenance is affordable, and staff familiarity ensures easy adoption.

OUR PARTNER NETWORK

Aligning DocPoint Solutions with Technology Leaders

The DocPoint team members are technology experts, proficient in the capabilities of both current and emerging marketplace solutions. DocPoint also partners with some of the best firms in the industry to ensure our customers have access to additional tools and resources. Through our partner network, DocPoint can identify a range of vendor solutions to extend M365's functionality, while meeting customer requirements and budgets.

OUR MARKETS

Offering Expertise in Your Industry

DocPoint possesses wide-ranging experience in virtually every business vertical serving federal, state and local governments, as well as private businesses and organizations of every size. DocPoint maintains a GSA Schedule Contract # GS-35F-0654W. On a daily basis, our solutions help our public sector clients economically obtain all the central management, governance and security controls they need while promoting information flow.

